



IGI FSI 

**Sales Leadership Development Program integrated
with 360 degree feedback and leadership coaching**



Who we are:

IGI FSI is a Packages Group company, pioneering in emerging technologies driven business solutions. Equipped with State of the art technology, IGI FSI can become your growth partner anywhere around the world.



Project overview

The Only integrated tool in Pakistan that comes with:

A 360 degree feedback tool

An integrated online video based or trainer led training

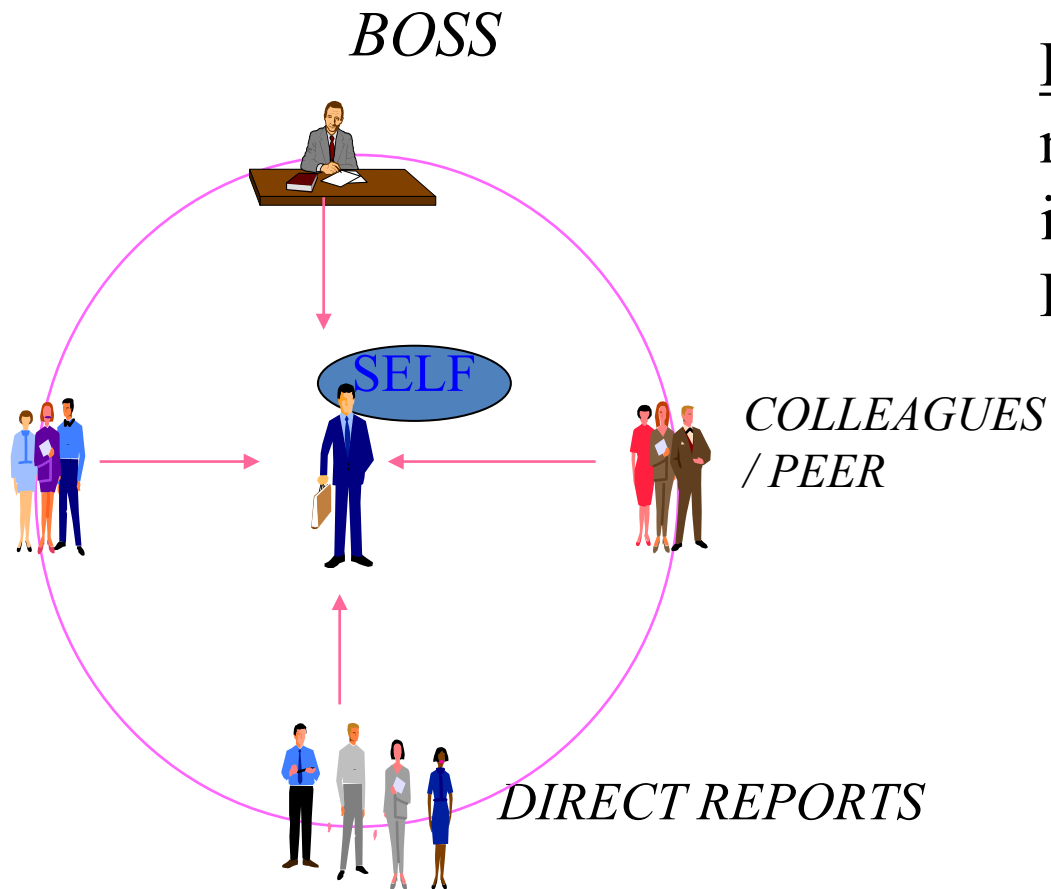
An integrated Leadership Coaching



What is 360-feedback?

a TOOL

For Development that
needs to be
implemented in Proper
PROCESS





On line Video recorded Training based on proven & researched leadership competencies





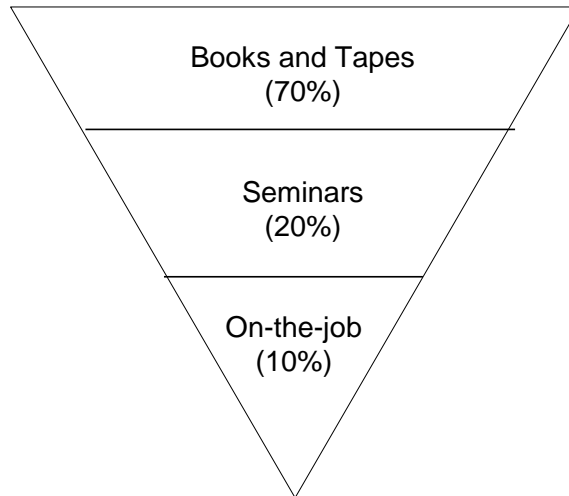
SKILLS	Required			Important			Very Important		
	1	2	3	4	5	6	7	8	9
<u>Think Like a Sales Leader</u> Making Decisions on facts			B		A		S		
Acting long term Strategically		A	S				B		
Proposing Creative solutions			B	A		S			
Understand Financial Data			S				A	B	
<u>Deliver Results like a Sales Leader</u> Fulfil Customer requirements					B	A	S		
Realistic Planning			B		A	S			

**Leadership
one on one
Coaching –
Report
interpretation**

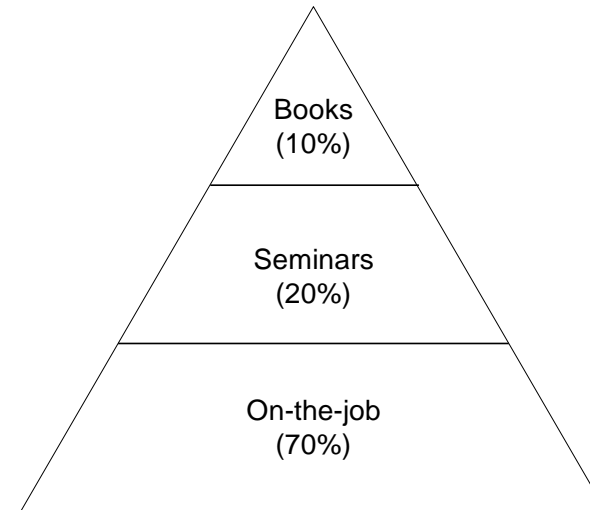


Leadership one on one Coaching On-the-Job Activities

What people tend to do when
planning development:



What people should
do to develop:





Investment Required

125,000 PKR or 750 USD per person excluding taxes

Maximum 10 survey feeds per person

50% mobilization advance required

187, Ali Institute of Education, First Floor, Main Ferozpur Road Lahore – 54000, Pakistan.

Ph: +924235465928-30

Email: info@igifsi.com

Website: www.igifsi.com